

2023年度 第3四半期 オムロングループ財務データ集

OMRON Group Reference Data for 2023 Q3

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<セグメントの名称 Name of Business Segments>

制御機器事業： IAB:	インダストリアルオートメーションビジネス Industrial Automation Business
ヘルスケア事業： HCB:	ヘルスケアビジネス Healthcare Business
社会システム事業： SSB:	ソーシャルシステムズ・ソリューション&サービス・ビジネス Social Systems, Solutions & Service Business
電子部品事業： DMB:	デバイス&モジュールソリューションズビジネス Device & Module Solutions Business
データソリューション事業： DSB:	データソリューションビジネス Data Solution Business

<エリアの名称 Definition of Region>

米州： Americas:	北米、中米、南米を含む North, Central, and South America
欧州： Europe:	ヨーロッパ、ロシア、アフリカ、中東を含む Europe, Russia, Africa, the Middle East
中華圏： Greater China:	中国、台湾、香港を含む China, Taiwan, Hong Kong
東南アジア他： Asia Pacific:	東南アジア、韓国、インド、オセアニアを含む Southeast Asia, South Korea, India, Oceania

注意 Notes:

- 表中で(A)/Actualは実績、(E)/Estimatesは見通し、(P)/Planは計画を表す
Note. (A) stands for actual results, (E) for estimates, and (P) for plan
- 当社の連結決算は米国会計基準を採用しています。
The financial statements are prepared in accordance with U.S. GAAP standards.
- 四捨五入により、当財務データ集の数値は「2024年3月期 第3四半期 決算短信」と異なる場合がございます。
These reference data may differ from "Summary of Consolidated Financial Results for the Third Quarter of the Year Ending March 31, 2024 (U.S. GAAP) due to rounding off.
- 業績予想などは、当社が現時点で入手可能な情報と、合理的であると判断する一定の前提に基づいており、実際の業績はさまざまなリスクや不確定な要素などの要因により、異なる可能性があります。
Projected results and future developments are based on information available to the Company at the time of writing, as well as certain assumptions judged by the Company to be reasonable. Various risks and uncertain factors could cause actual results to differ materially from these projections.
- 当資料は2024年2月5日に作成・発表したものです。
This reference data was produced and announced on February 5, 2024.

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
売上高	Sales	6,780	6,555	7,629	1,844	2,200	2,336	2,381	4,044	4,717	8,761	8,900	8,500	2,034	1,973	2,073	2,020	4,007	4,093	8,100
売上原価	Cost of Sales	3,743	3,572	4,161	1,039	1,190	1,282	1,310	2,230	2,592	4,822	4,755	4,840	1,128	1,158	1,212	1,212	2,286	2,424	4,710
売上総利益	Gross Profit	3,037	2,984	3,468	804	1,010	1,053	1,071	1,814	2,125	3,939	4,145	3,660	905	815	861	808	1,720	1,670	3,390
	その他販管費	2,030	1,927	2,132	568	592	616	654	1,160	1,270	2,430	2,585	2,685	630	630	677	713	1,260	1,390	2,650
	R&D費	460	432	443	117	121	125	138	238	264	502	540	525	132	121	125	121	254	246	500
販管費合計	SG&A + R&D	2,489	2,359	2,575	685	713	741	793	1,398	1,534	2,932	3,125	3,210	762	751	802	834	1,514	1,636	3,150
営業利益	Operating Income	548	625	893	119	297	312	278	416	591	1,007	1,020	450	143	63	59	-26	207	33	240
営業外損益	Non-operating Income (loss),net	29	-26	26	2	25	-5	1	27	-4	23	25	0	-43	-1	-6	24	-43	18	-25
税引前当期純利益	NIBT	518	651	867	117	272	317	277	389	595	984	995	450	186	64	65	-50	250	15	265
法人税等	Income Taxes	113	151	230	29	74	87	59	103	146	249	250	130	44	28	20	16	73	35	108
持分法投資損益	Equity in loss (earnings) of affiliates	10	61	16	7	-3	1	-15	4	-15	-11	-5	120	6	107	21	-14	113	7	120
継続事業純利益	Income from continuing operations	396	439	620	81	201	230	234	282	464	745	750	200	136	-71	24	-52	65	-28	37
非継続事業利益	Income from discontinued operations	357	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
非支配持分帰属損益	Net Income Attributable to noncontrolling interest	4	6	6	1	2	3	1	3	4	7	5	20	2	2	6	12	4	18	22
当社株主に帰属する当期純利益	Net Income Attributable to OMRON Shareholders	749	433	614	80	199	226	233	279	460	739	745	180	134	-73	18	-63	61	-46	15

売上総利益率	Gross Profit / Sales	44.8%	45.5%	45.5%	43.6%	45.9%	45.1%	45.0%	44.9%	45.0%	45.0%	46.6%	43.1%	44.5%	41.3%	41.5%	40.0%	42.9%	40.8%	41.9%
その他販管費比率	SG&A / Sales	29.9%	29.4%	27.9%	30.8%	26.9%	26.4%	27.5%	28.7%	26.9%	27.7%	29.0%	31.6%	31.0%	31.9%	32.7%	35.3%	31.4%	34.0%	32.7%
R&D費比率	R&D / Sales	6.8%	6.6%	5.8%	6.4%	5.5%	5.4%	5.8%	5.9%	5.6%	5.7%	6.1%	6.2%	6.5%	6.2%	6.0%	6.0%	6.3%	6.0%	6.2%
販管費（合計）比率	(SG&A + R&D) / Sales	36.7%	36.0%	33.8%	37.2%	32.4%	31.7%	33.3%	34.6%	32.5%	33.5%	35.1%	37.8%	37.5%	38.1%	38.7%	41.3%	37.8%	40.0%	38.9%
営業利益率	O.I. / Sales	8.1%	9.5%	11.7%	6.5%	13.5%	13.4%	11.7%	10.3%	12.5%	11.5%	11.5%	5.3%	7.0%	3.2%	2.9%	-1.3%	5.2%	0.8%	3.0%

設備投資	Capex	331	240	342	60	113	111	166	173	277	450	540	500	74	99	118	200	173	317	490
減価償却費	Depreciation	257	228	234	62	69	68	68	130	136	266	290	295	69	69	85	87	138	172	310

外為(期中平均レート)	Exchange Rate (Yen)	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
USD (円)	USD	109.1	105.8	112.1	126.5	136.6	144.0	133.6	131.6	138.8	135.2	130.0	140.0	135.8	144.1	148.7	145.0	139.9	146.9	143.4
EUR (円)	EUR	121.2	123.2	130.5	136.8	139.7	144.5	142.8	138.2	143.7	140.9	140.0	153.9	147.9	157.6	159.4	155.0	152.8	157.2	155.0
人民元 (円)	CNY	15.7	15.5	17.4	19.3	20.1	20.1	19.4	19.7	19.7	19.7	19.0	19.6	19.5	19.9	20.5	20.0	19.7	20.2	20.0

ROIC	ROIC	14.1%	7.8%	9.6%							10.4%	10%程度	2%程度							1%程度
ROE	ROE	14.5%	7.6%	9.7%							10.6%	10%程度	2%程度							1%程度
EPS (円)	EPS (Yen)	365.3	214.7	305.7							372.2	378.5	91.4							7.6

	Comparison	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	Full (E)
売上高	Sales	96.7%	116.4%	114.8%	110.3%	89.7%	88.8%	84.8%	99.1%	86.8%	92.5%	91.0%	95.3%
売上原価	Cost of Sales	95.4%	116.5%	115.9%	108.5%	97.3%	94.5%	92.5%	102.5%	93.5%	97.7%	99.1%	97.3%
売上総利益	Gross Profit	98.2%	116.2%	113.6%	112.6%	80.7%	81.8%	75.5%	94.8%	78.6%	86.1%	81.8%	92.6%
	その他販管費	94.9%	110.7%	114.0%	110.9%	106.4%	110.0%	108.9%	108.6%	109.4%	109.0%	102.5%	98.7%
	R&D費	93.9%	102.5%	113.3%	113.1%	100.3%	99.8%	87.6%	106.6%	93.4%	99.6%	92.6%	95.2%
販管費合計	SG&A + R&D	94.7%	109.2%	113.9%	111.3%	105.4%	108.2%	105.2%	108.3%	106.7%	107.4%	100.8%	98.1%
営業利益	Operating Income	114.1%	143.0%	112.7%	119.9%	21.4%	19.0%	-	49.6%	5.7%	23.8%	23.5%	53.3%
税引前当期純利益	NIBT	125.6%	133.2%	113.5%	158.7%	23.6%	20.4%	-	64.2%	2.5%	26.9%	26.6%	58.9%
当社株主に帰属する当期純利益	Net Income Attributable to OMRON Shareholders	57.8%	141.8%	120.3%	168.0%	-	7.8%	-	21.8%	-	2.0%	2.0%	8.3%
設備投資	Capex	72.4%	142.8%	131.6%	123.2%	87.4%	105.8%	120.2%	99.9%	114.4%	108.8%	90.7%	98.0%
減価償却費	Depreciation	88.5%	102.7%	113.8%	112.1%	101.2%	125.0%	127.9%	106.3%	126.4%	116.6%	106.9%	105.1%

※車載事業（AEC）を非継続事業に分類しています。
We have reclassified AEC as discontinued operations.

地域別売上	Sales by Region	FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)		(Announced Oct 27)		(Announced Feb 5)														
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	1,400	1,160	1,351	304	373	391	413	677	804	1,481	1,535		347	330	300		677		
米州	Americas	326	276	382	115	141	130	130	256	260	516	505		114	108	88		223		
欧州	Europe	718	656	812	200	214	272	292	414	564	978	985		238	210	185		448		
中華圏	Greater China	688	878	1,171	275	414	341	267	689	608	1,297	1,285		286	235	214		521		
東南アジア他	Asia Pacific	394	385	465	115	149	156	164	264	320	584	590		120	115	128		235		
直接輸出	Export	2	1	0	0	0	0	0	0	0	0	0		0	0	0		0		
売上合計	Total	3,528	3,356	4,181	1,010	1,292	1,289	1,267	2,301	2,556	4,857	4,900	4,200	1,106	998	915	866	2,104	1,781	3,885

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益	Operating Income	536	572	763	118	274	253	214	391	467	858	880	295	122	52	9	-43	174	-34	140
営業利益率	O.I./Sales	15.2%	17.0%	18.2%	11.6%	21.2%	19.6%	16.9%	17.0%	18.3%	17.7%	18.0%	7.0%	11.1%	5.2%	1.0%	-5.0%	8.3%	-1.9%	3.6%

前年比 Comparison

地域別売上	Sales by Region	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	Full (E)
日本	Japan	-	116.5%	109.6%	114.1%	88.4%	76.7%		99.9%				
米州	Americas	84.7%	138.3%	135.0%	99.2%	76.9%	67.6%		86.9%				
欧州	Europe	91.3%	123.8%	120.6%	118.7%	98.2%	68.3%		108.1%				
中華圏	Greater China	127.7%	133.3%	110.8%	104.0%	56.7%	62.9%		75.6%				
東南アジア他	Asia Pacific	97.8%	120.6%	125.6%	104.9%	77.1%	81.7%		89.2%				
直接輸出	Export	47.2%	30.0%	150.0%	16.7%	20.0%	3.8%		18.2%				
売上合計	Total	-	124.6%	116.2%	109.5%	77.3%	71.0%	68.4%	91.4%	69.7%	80.0%	79.3%	92.5%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	Full (E)
営業利益	Operating Income	-	133.4%	112.6%	104.2%	19.0%	3.5%	-	44.6%	-	16.3%	15.9%	47.5%

(注記) ・組み替えに関してはP13記載の1をご参照ください。

・P12記載の1に伴い、2020年度の日本の売上および営業利益の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to note 1 on p.13.

According to notes 1, the Y/Y change of Japan sales and O.I for FY2020 are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

(単位：億円, Unit: 0.1 Billion Yen)

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual								FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)					
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本 Japan	261	296	278	55	71	74	67	126	140	267	280		58	59	69		117		
米州 Americas	216	240	227	71	67	77	71	138	148	285	285		66	70	74		137		
欧州 Europe	217	228	230	48	53	68	69	101	137	238	240		71	75	79		145		
中華圏 Greater China	314	342	433	120	103	119	105	223	224	447	455		146	115	155		261		
東南アジア他 Asia Pacific	108	121	155	45	45	47	42	90	89	178	195		35	42	48		77		
直接輸出 Export	4	4	5	2	2	2	1	3	2	6	5		1	2	1		3		
売上合計 Total	1,120	1,231	1,329	341	340	386	354	681	741	1,421	1,460	1,520	377	363	427	338	740	765	1,505

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		135	206	185	41	41	48	29	83	77	160	170	175	48	49	68	10	97	78	175
営業利益率 O.I./Sales		12.1%	16.7%	14.0%	12.1%	12.2%	12.4%	8.3%	12.2%	10.4%	11.3%	11.6%	11.5%	12.8%	13.5%	15.9%	2.8%	13.2%	10.1%	11.6%

前年比 Comparison

地域別売上 Sales by Region		FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
日本 Japan		113.5%	94.0%	95.8%	104.5%	83.4%	94.0%		92.6%				
米州 Americas		110.9%	94.6%	125.9%	93.6%	105.6%	96.4%		99.4%				
欧州 Europe		105.0%	101.0%	103.5%	147.1%	140.4%	116.3%		143.6%				
中華圏 Greater China		108.8%	126.9%	103.2%	121.1%	112.3%	130.1%		117.1%				
東南アジア他 Asia Pacific		112.3%	128.0%	114.6%	77.8%	93.4%	102.3%		85.6%				
直接輸出 Export		108.4%	105.4%	123.9%	85.0%	92.6%	85.7%		88.8%				
売上合計 Total		109.9%	107.9%	107.0%	110.5%	106.8%	110.5%	95.5%	108.6%	103.4%	105.9%	103.1%	99.0%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		152.3%	90.1%	86.4%	116.9%	118.2%	142.0%	32.6%	117.5%	100.4%	109.3%	102.9%	100.0%

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual								FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)					
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本 Japan	1,152	954	872	157	209	273	434	366	706	1,072	1,130		231	293	371		523		
米州 Americas	0	0	0	0	0	0	0	0	0	0	0		0	0	0		0		
欧州 Europe	0	0	0	0	0	0	0	0	0	0	0		0	0	0		0		
中華圏 Greater China	3	2	1	0	0	0	0	0	0	0	0		1	1	1		1		
東南アジア他 Asia Pacific	0	0	0	0	0	0	0	0	0	0	0		0	0	0		0		
直接輸出 Export	5	1	4	0	0	0	0	0	1	1	10		4	3	0		7		
売上合計 Total	1,160	957	877	157	209	273	434	366	707	1,073	1,140	1,370	235	297	372	507	531	879	1,410

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		109	57	65	-12	-2	12	77	-14	89	75	90	135	0	13	42	90	13	132	145
営業利益率 O.I./Sales		9.4%	6.0%	7.4%	-	-	4.4%	17.8%	-	12.6%	7.0%	7.9%	9.9%	-	4.5%	11.3%	17.7%	2.5%	15.0%	10.3%

前年比 Comparison

地域別売上 Sales by Region		FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
日本 Japan		82.8%	91.4%	122.9%	147.0%	140.2%	136.1%		143.1%				
米州 Americas		-	-	-	-	-	-		-				
欧州 Europe		-	-	-	-	-	-		-				
中華圏 Greater China		61.5%	55.2%	13.5%	3400.0%	-	1160.0%		6150.0%				
東南アジア他 Asia Pacific		-	-	-	-	-	-		-				
直接輸出 Export		15.0%	493.3%	16.8%	3977.8%	15850.0%	50.0%		6136.4%				
売上合計 Total		82.5%	91.7%	122.3%	149.6%	141.9%	136.2%	116.8%	145.2%	124.3%	131.4%	123.7%	102.9%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		52.5%	114.3%	115.1%	-	-	354.3%	116.4%	-	148.2%	193.6%	161.1%	107.4%

(注記) 組み替えに関してはP13記載の2をご参照ください。

(Note) With regard to reclassification, please refer to note 2 on p.13.

(単位：億円, Unit: 0.1 Billion Yen)

地域別売上 Sales by Region		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
					Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)						
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	228	317	364	93	104	114	114	197	228	425	440		117	100	86		217		
米州	Americas	136	121	174	55	60	70	57	115	127	242	220		41	41	41		82		
欧州	Europe	151	131	163	44	45	47	48	89	95	185	180		45	45	35		89		
中華圏	Greater China	241	287	358	98	101	92	79	199	171	370	380		70	74	73		144		
東南アジア他	Asia Pacific	125	111	149	41	44	41	41	85	81	167	170		40	39	38		79		
直接輸出	Export	2	2	2	0	0	0	-1	1	0	0	0		0	1	0		1		
売上合計	Total	884	969	1,210	332	355	364	338	686	702	1,389	1,390	1,230	312	299	274	250	612	523	1,135

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益	Operating Income	9	46	101	38	42	54	20	81	74	155	155	55	25	1	5	-16	27	-12	15
営業利益率	O.I./Sales	1.0%	4.7%	8.3%	11.5%	11.9%	14.8%	6.0%	11.7%	10.6%	11.2%	11.2%	4.5%	8.1%	0.4%	1.7%	-6.6%	4.4%	-2.2%	1.3%

前年比 Comparison

地域別売上 Sales by Region		FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
日本	Japan	-	114.9%	116.6%	125.2%	96.3%	75.3%		110.0%				
米州	Americas	88.9%	144.4%	138.8%	74.7%	68.2%	58.3%		71.3%				
欧州	Europe	87.3%	123.7%	113.6%	102.1%	98.4%	74.4%		100.3%				
中華圏	Greater China	118.7%	124.9%	103.5%	70.9%	73.7%	79.9%		72.3%				
東南アジア他	Asia Pacific	88.5%	134.3%	111.9%	96.9%	87.8%	93.8%		92.2%				
直接輸出	Export	82.9%	93.5%	12.8%	100.0%	310.0%	120.6%		173.7%				
売上合計	Total	-	124.9%	114.8%	94.2%	84.4%	75.2%	73.8%	89.1%	74.5%	81.7%	81.7%	92.3%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益	Operating Income	-	220.6%	153.7%	66.5%	3.0%	8.7%	-	33.1%	-	9.7%	9.7%	27.3%

(注記) ・組み替えに関してはP13記載の1、4をご参照ください。

・P13記載の1に伴い、2020年度の日本の売上および営業利益の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to notes 1 and 4 on p.13.

According to notes 1, the Y/Y change of Japan sales and O.I for FY2020 are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual								FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)						
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	
日本 Japan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	71	-	-	-	-	
米州 Americas	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	-	-	-	-	
欧州 Europe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	-	-	-	-	
中華圏 Greater China	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	-	-	-	-	
東南アジア他 Asia Pacific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	-	-	-	-	
直接輸出 Export	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	-	-	-	
売上合計 Total	-	-	-	-	-	-	-	-	-	-	-	-	165	-	74	116	-	190	190	

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		-	-	-	-	-	-	-	-	-	-	-	18	-	-	6	19	-	25	25
営業利益率 O.I./Sales		-	-	-	-	-	-	-	-	-	-	-	10.8%	-	-	8.1%	16.4%	-	13.2%	13.2%

前年比 Comparison

地域別売上 Sales by Region	Sales by Region	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)								FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)	
日本 Japan		-	-	-	-	-	-	-	-	-	-	-	-	-
米州 Americas		-	-	-	-	-	-	-	-	-	-	-	-	-
欧州 Europe		-	-	-	-	-	-	-	-	-	-	-	-	-
中華圏 Greater China		-	-	-	-	-	-	-	-	-	-	-	-	-
東南アジア他 Asia Pacific		-	-	-	-	-	-	-	-	-	-	-	-	-
直接輸出 Export		-	-	-	-	-	-	-	-	-	-	-	-	-
売上合計 Total		-	-	-	-	-	-	-	-	-	-	-	115.1%	

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		-	-	-	-	-	-	-	-	-	-	-	140.8%

(注記) 組み替えに関してはP13記載の6をご参照ください。

(Note) With regard to reclassification, please refer to note 6 on p.13.

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual							FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)						
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本 Japan	74	39	33	5	5	23	-12	10	11	21	10		4	16	13		20		
米州 Americas	0	0	0	0	0	0	0	0	0	0	0		0	0	0		0		
欧州 Europe	0	0	0	0	0	0	0	0	0	0	0		0	0	0		0		
中華圏 Greater China	14	3	0	0	0	0	0	0	0	0	0		0	0	0		0		
東南アジア他 Asia Pacific	0	0	0	0	0	0	0	0	0	0	0		0	0	0		0		
直接輸出 Export	0	1	0	0	0	0	0	0	0	0	0		0	0	0		0		
売上合計 Total	89	43	33	5	5	23	-12	10	11	21	10	15	4	16	13	-58	20	-45	-25

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		-241	-255	-221	-66	-59	-55	-62	-125	-117	-242	-275	-228	-53	-52	-70	-84	-105	-155	-260
営業利益率 O.I./Sales		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

前年比 Comparison

地域別売上 Sales by Region	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
日本 Japan	52.7%	84.6%	63.2%	88.5%	309.8%	54.1%		205.8%				
米州 Americas	-	-	-	-	-	-	-	-	-	-	-	-
欧州 Europe	-	-	-	-	-	-	-	-	-	-	-	-
中華圏 Greater China	23.7%	-	-	-	-	-	-	-	-	-	-	-
東南アジア他 Asia Pacific	-	-	-	-	-	-	-	-	-	-	-	-
直接輸出 Export	264.0%	-	-	-	-	-	-	-	-	-	-	-
売上合計 Total	48.6%	76.6%	63.2%	88.5%	309.8%	54.1%	-	205.8%	-	-	-	-

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		-	-	-	-	-	-	-	-	-	-	-	-

(注記) 組み替えに関してはP13記載の3、5、6をご参照ください。

(Note) With regard to reclassification, please refer to notes 3, 5 and 6 on p.13.

セグメント別売上 Sales by Segment

(単位：億円, Unit: 0.1 Billion Yen)

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)																
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	3,528	3,356	4,181	1,010	1,292	1,289	1,267	2,301	2,556	4,857	4,900	4,200	1,106	998	915	866	2,104	1,781	3,885
ヘルスクエア事業	HCB	1,120	1,231	1,329	341	340	386	354	681	741	1,421	1,460	1,520	377	363	427	338	740	765	1,505
社会システム事業	SSB	1,160	957	877	157	209	273	434	366	707	1,073	1,140	1,370	235	297	372	507	531	879	1,410
電子部品事業	DMB	884	969	1,210	332	355	364	338	686	702	1,389	1,390	1,230	312	299	274	250	612	523	1,135
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	165	-	-	74	116	-	190	190
本社他 (消去調整含む)	Eliminations & Corporate	89	43	33	5	5	23	-12	10	11	21	10	15	4	16	13	-58	20	-45	-25
売上合計	Total	6,780	6,555	7,629	1,844	2,200	2,336	2,381	4,044	4,717	8,761	8,900	8,500	2,034	1,973	2,073	2,020	4,007	4,093	8,100

前年比 Comparison

		FY20 (A) /	FY21 (A) /	FY22 (A) /	FY23 (A) & (E) /							FY23 (E) /	FY23 (E) /
		FY19 (A)	FY20 (A)	FY21 (A)	FY22 (A)							FY23 (P)	FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	
制御機器事業	IAB	-	124.6%	116.2%	109.5%	77.3%	71.0%	68.4%	91.4%	69.7%	80.0%	79.3%	92.5%
ヘルスクエア事業	HCB	109.9%	107.9%	107.0%	110.5%	106.8%	110.5%	95.5%	108.6%	103.4%	105.9%	103.1%	99.0%
社会システム事業	SSB	82.5%	91.7%	122.3%	149.6%	141.9%	136.2%	116.8%	145.2%	124.3%	131.4%	123.7%	102.9%
電子部品事業	DMB	-	124.9%	114.8%	94.2%	84.4%	75.2%	73.8%	89.1%	74.5%	81.7%	81.7%	92.3%
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	115.1%
本社他 (消去調整含む)	Eliminations & Corporate	48.6%	76.6%	63.2%	88.5%	309.8%	54.1%	-	205.8%	-	-	-	-
売上合計	Total	96.7%	116.4%	114.8%	110.3%	89.7%	88.8%	84.8%	99.1%	86.8%	92.5%	91.0%	95.3%

構成比 Composition

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)																
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	52%	51%	55%	55%	59%	55%	53%	57%	54%	55%	55%	49%	54%	51%	44%	43%	53%	44%	48%
ヘルスクエア事業	HCB	17%	19%	17%	18%	15%	17%	15%	17%	16%	16%	16%	18%	19%	18%	21%	17%	18%	19%	19%
社会システム事業	SSB	17%	15%	11%	9%	9%	12%	18%	9%	15%	12%	13%	16%	12%	15%	18%	25%	13%	21%	17%
電子部品事業	DMB	13%	15%	16%	18%	16%	16%	14%	17%	15%	16%	16%	14%	15%	15%	13%	12%	15%	13%	14%
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	2%	-	-	4%	6%	-	5%	2%
本社他 (消去調整含む)	Eliminations & Corporate	1%	1%	0%	0%	0%	1%	-1%	0%	0%	0%	0%	0%	0%	1%	1%	-3%	1%	-1%	0%

(注記) 組み替えに関してはP13記載の1~5をご参照ください。

なお、P13記載の1に伴い、制御機器事業 (IAB) および電子部品事業 (DMB)の2020年度の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.13.

According to notes 1, the Y/Y change for FY2020 on IAB and DMB are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

全社 地域別売上高 Total Sales by Region

(単位：億円, Unit: 0.1 Billion Yen)

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)																
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	3,115	2,766	2,899	614	762	875	1,015	1,376	1,889	3,265	3,395		756	798	910		1,554		
米州	Americas	678	636	783	241	268	276	258	509	534	1,043	1,010		221	220	202		442		
欧州	Europe	1,085	1,015	1,204	292	313	387	409	605	796	1,401	1,405		353	330	300		683		
中華圏	Greater China	1,261	1,512	1,964	494	618	552	452	1,112	1,004	2,115	2,120		502	425	443		927		
東南アジア他	Asia Pacific	627	618	769	201	238	244	247	439	490	929	955		195	195	214		391		
直接輸出	Export	14	9	10	2	2	2	1	4	3	7	15		5	5	4		11		
売上合計	Total	6,780	6,555	7,629	1,844	2,200	2,336	2,381	4,044	4,717	8,761	8,900	8,500	2,034	1,973	2,073	2,020	4,007	4,093	8,100

前年比 Comparison

		FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	
日本	Japan	88.8%	104.8%	112.6%	123.1%	104.7%	104.0%		112.9%				
米州	Americas	93.9%	123.0%	133.2%	92.0%	82.1%	73.2%		86.8%				
欧州	Europe	93.5%	118.7%	116.4%	120.9%	105.4%	77.5%		112.9%				
中華圏	Greater China	119.9%	129.9%	107.7%	101.7%	68.8%	80.3%		83.4%				
東南アジア他	Asia Pacific	98.4%	124.5%	120.7%	97.2%	82.1%	87.7%		89.0%				
直接輸出	Export	63.4%	119.7%	68.0%	245.7%	279.5%	189.4%		261.4%				
売上合計	Total	96.7%	116.4%	114.8%	110.3%	89.7%	88.8%	84.8%	99.1%	86.8%	92.5%	91.0%	95.3%

構成比 Composition

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)																
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	46%	42%	38%	33%	35%	37%	43%	34%	40%	37%	38%		37%	40%	44%		39%		
米州	Americas	10%	10%	10%	13%	12%	12%	11%	13%	11%	12%	11%		11%	11%	10%		11%		
欧州	Europe	16%	15%	16%	16%	14%	17%	17%	15%	17%	16%	16%		17%	17%	14%		17%		
中華圏	Greater China	19%	23%	26%	27%	28%	24%	19%	27%	21%	24%	24%		25%	22%	21%		23%		
東南アジア他	Asia Pacific	9%	9%	10%	11%	11%	10%	10%	11%	10%	11%	11%		10%	10%	10%		10%		
直接輸出	Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%	0%	0%		0%		

(注記) 組み替えに関してはP13記載の1~5をご参照ください。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.13.

		FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual							FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)						
Segment	Region	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業 IAB	日本 Japan	40%	35%	32%	30%	29%	30%	33%	29%	31%	30%	31%		31%	33%	33%		32%		
	米州 Americas	9%	8%	9%	11%	11%	10%	10%	11%	10%	11%	10%	10%	10%	11%	10%		11%		
	欧州 Europe	20%	20%	19%	20%	17%	21%	23%	18%	22%	20%	20%	20%	22%	21%	20%		21%		
	中華圏 Greater China	19%	26%	28%	27%	32%	26%	21%	30%	24%	27%	26%	26%	26%	24%	23%		25%		
	東南アジア他 Asia Pacific	11%	11%	11%	11%	12%	12%	13%	11%	13%	12%	12%	12%	11%	12%	14%		11%		
	直接輸出 Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
ヘルスケア事業 HCB	日本 Japan	23%	24%	21%	16%	21%	19%	19%	19%	19%	19%	19%	19%	15%	16%	16%		16%		
	米州 Americas	19%	19%	17%	21%	20%	20%	20%	20%	20%	20%	20%	20%	18%	19%	17%		18%		
	欧州 Europe	19%	19%	17%	14%	16%	18%	19%	15%	18%	17%	16%	16%	19%	21%	19%		20%		
	中華圏 Greater China	28%	28%	33%	35%	30%	31%	30%	33%	30%	31%	31%	31%	39%	32%	36%		35%		
	東南アジア他 Asia Pacific	10%	10%	12%	13%	13%	12%	12%	13%	12%	13%	13%	13%	9%	12%	11%		10%		
	直接輸出 Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
社会システム事業 SSB	日本 Japan	99%	100%	99%	100%	100%	100%	100%	100%	100%	100%	99%		98%	99%	100%		98%		
	米州 Americas	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	欧州 Europe	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	中華圏 Greater China	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	東南アジア他 Asia Pacific	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	直接輸出 Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	2%	1%	0%		1%		
電子部品事業 DMB	日本 Japan	26%	33%	30%	28%	29%	31%	34%	29%	32%	31%	32%		37%	33%	31%		35%		
	米州 Americas	15%	12%	14%	16%	17%	19%	17%	17%	18%	17%	16%	16%	13%	14%	15%		13%		
	欧州 Europe	17%	14%	13%	13%	13%	13%	14%	13%	14%	13%	13%	13%	14%	15%	13%		15%		
	中華圏 Greater China	27%	30%	30%	30%	28%	25%	23%	29%	24%	27%	27%	27%	22%	25%	27%		24%		
	東南アジア他 Asia Pacific	14%	11%	12%	12%	12%	11%	12%	12%	12%	12%	12%	12%	13%	13%	14%		13%		
	直接輸出 Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
データソリューション事業 DSB	日本 Japan	-	-	-	-	-	-	-	-	-	-	-		-	-	97%		-		
	米州 Americas	-	-	-	-	-	-	-	-	-	-	-		-	-	0%		-		
	欧州 Europe	-	-	-	-	-	-	-	-	-	-	-		-	-	0%		-		
	中華圏 Greater China	-	-	-	-	-	-	-	-	-	-	-		-	-	0%		-		
	東南アジア他 Asia Pacific	-	-	-	-	-	-	-	-	-	-	-		-	-	0%		-		
	直接輸出 Export	-	-	-	-	-	-	-	-	-	-	-		-	-	3%		-		
本社他 (消去調整含む) Eliminations & Corporate	日本 Japan	83%	91%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		100%		
	米州 Americas	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	欧州 Europe	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	中華圏 Greater China	16%	8%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	東南アジア他 Asia Pacific	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	直接輸出 Export	0%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		

(注記) 組み替えに関してはP13記載の1~5をご参照ください。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.13.

セグメント別営業利益 Operating Income by Segment

(単位：億円, Unit: 0.1 Billion Yen)

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	536	572	763	118	274	253	214	391	467	858	880	295	122	52	9	-43	174	-34	140
ヘルスケア事業	HCB	135	206	185	41	41	48	29	83	77	160	170	175	48	49	68	10	97	78	175
社会システム事業	SSB	109	57	65	-12	-2	12	77	-14	89	75	90	135	0	13	42	90	13	132	145
電子部品事業	DMB	9	46	101	38	42	54	20	81	74	155	155	55	25	1	5	-16	27	-12	15
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	18	-	-	6	19	-	25	25
本社他 (消去調整含む)	Eliminations & Corporate	-241	-255	-221	-66	-59	-55	-62	-125	-117	-242	-275	-228	-53	-52	-70	-84	-105	-155	-260
売上合計	Total	548	625	893	119	297	312	278	416	591	1,007	1,020	450	143	63	59	-26	207	33	240

前年比 Comparison

		FY20 (A) /	FY21 (A) /	FY22 (A) /	FY22 (A) & (E) /							FY23 (E) /	FY23 (E) /
		FY19 (A)	FY20 (A)	FY21 (A)	FY22 (A)							FY23 (P)	FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	Full (E)
制御機器事業	IAB	-	133.4%	112.6%	104.2%	19.0%	3.5%	-20.2%	44.6%	-7.4%	16.3%	15.9%	47.5%
ヘルスケア事業	HCB	152.3%	90.1%	86.4%	116.9%	118.2%	142.0%	32.6%	117.5%	100.4%	109.3%	102.9%	100.0%
社会システム事業	SSB	52.5%	114.3%	115.1%	-	-	354.3%	116.4%	-	148.2%	193.6%	161.1%	107.4%
電子部品事業	DMB	-	220.6%	153.7%	66.5%	3.0%	8.7%	-	33.1%	-	9.7%	9.7%	27.3%
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	140.8%
本社他 (消去調整含む)	Eliminations & Corporate	-	-	-	-	-	-	-	-	-	-	-	-
売上合計	Total	114.1%	143.0%	112.7%	119.9%	21.4%	19.0%	-9.2%	49.6%	5.7%	23.8%	23.5%	53.3%

セグメント別営業利益率 Operating Income / Sales by Segment

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	15.2%	17.0%	18.2%	11.6%	21.2%	19.6%	16.9%	17.0%	18.3%	17.7%	18.0%	7.0%	11.1%	5.2%	1.0%	-5.0%	8.3%	-1.9%	3.6%
ヘルスケア事業	HCB	12.1%	16.7%	14.0%	12.1%	12.2%	12.4%	8.3%	12.2%	10.4%	11.3%	11.6%	11.5%	12.8%	13.5%	15.9%	2.8%	13.2%	10.1%	11.6%
社会システム事業	SSB	9.4%	6.0%	7.4%	-	-	4.4%	17.8%	-	12.6%	7.0%	7.9%	9.9%	-	4.5%	11.3%	17.7%	2.5%	15.0%	10.3%
電子部品事業	DMB	1.0%	4.7%	8.3%	11.5%	11.9%	14.8%	6.0%	11.7%	10.6%	11.2%	11.2%	4.5%	8.1%	0.4%	1.7%	-6.6%	4.4%	-2.2%	1.3%
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	10.8%	-	-	8.1%	16.4%	-	13.2%	13.2%
本社他 (消去調整含む)	Eliminations & Corporate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
売上合計	Total	8.1%	9.5%	11.7%	6.5%	13.5%	13.4%	11.7%	10.3%	12.5%	11.5%	11.5%	5.3%	7.0%	3.2%	2.9%	-1.3%	5.2%	0.8%	3.0%

(注記) 組み替えに関してはP13記載の1、2、3、5をご参照ください。

なお、P13記載の1に伴い、制御機器事業 (IAB) および電子部品事業 (DMB) の2020年度の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Notes) With regard to reclassification, please refer to notes 1, 2, 3 and 5 on p.13.

According to notes1, the Y/Y change for FY2020 on IAB and DMB are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

組み替えに関する注記 Notes on Reclassification

1	<p>2022年度より、経営管理区分の見直しのため、制御機器事業（IAB）の一部を電子部品事業（DMB）の事業セグメントに含めて開示しています。これに伴い、2020年度および2021年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2022, as a result of a segment reclassification, figures for certain business that had been included in IAB have been reclassified into DMB. FY2020-2021 figures have been restated to reflect this.</p>
2	<p>2020年度より、経営管理区分の見直しのため、本社直轄事業（その他事業）の傘下であった環境事業を社会システム事業（SSB）の事業セグメントに含めて開示しています。これに伴い、2019年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2020, as a result of a segment reclassification, figures for the Environmental Solutions business that had been included in the Other segment have been reclassified into SSB. FY2019 figures have been restated to reflect this.</p>
3	<p>2020年度より、経営管理区分の見直しのため、本社直轄事業（その他事業）の傘下であったバックライト事業を本社他（消去調整含む）の事業セグメントに含めて開示しています。これに伴い、2019年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2020, as a result of a segment reclassification, figures for the Backlights business that had been included in the Other segment have been reclassified into Eliminations & Corporate. FY2019 figures have been restated to reflect this.</p>
4	<p>2019年度より、車載事業（AEC）を非継続事業に分類したことに伴い、電子部品事業（DMB）の「セグメント間の内部売上高」の一部を「外部顧客に対する売上高」に組み替えて表示しています。</p> <p>From 2019, in connection with the classification of AEC as a discontinued operation, we have reclassified certain DMB sales from intersegment sales to sales to external customers.</p>
5	<p>2019年度より、車載事業（AEC）を非継続事業に分類したことに伴い、「本社他（消去調整含む）」の「セグメント間の内部売上高」の一部を「外部顧客に対する売上高」に組み替えて表示しています。</p> <p>From 2019, in connection with the classification of AEC as a discontinued operation, we have reclassified certain Eliminations & Corporate sales from intersegment sales to sales to external customers.</p>
6	<p>株式会社JMDCと協働するため、2023年度第3四半期連結会計期間よりデータソリューション事業（DSB）を新設しています。JMDC社の連結業績予想（JMDC社の連結業績見通しに基づいたものではなく、当社グループの通期業績を見通す上での、当社算定による概算値）は「DSB」の欄に含めています。前回予想の公表時に「本社他(消去調整含む)」に含めていたJMDC社業績予想についても「DSB」欄に組み替えています。</p> <p>The Company established the DSB in the third quarter of FY2023 to collaborate with JMDC Inc. The JMDC forecast (not based on the JMDC outlook, but an estimate based on our calculations of OMRON Group full-year performance results) is included in DSB. (Our forecast for JMDC, included under Eliminations & Corporate in the previous forecast, is now included under DSB.)</p>